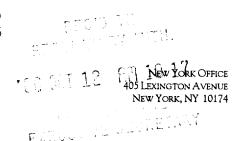
### SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

3000 K STREET, NW, SUITE 300 WASHINGTON, DC 20007-5116 TFLEPHONE (202)424-7500 FACSIMILE (202) 424-7645 WWW.SWIDLAW.COM

October 10, 2000



### VIA OVERNIGHT DELIVERY

K. David Waddell, Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37219

Re: Application of McLeodUSA Telecommunications Services, Inc. and

CapRock Telecommunications Corp. for Authority to Transfer

Certificate of Public Convenience and Necessity

Dear Mr. Waddell:

Enclosed for filing on behalf of McLeodUSA Telecommunications Services, Inc. and CapRock Telecommunications Corp. are an original and thirteen (13) copies of the above referenced application. Also enclosed is a check in the amount \$25.00 in payment of the requisite filing fee.

Please date-stamp the enclosed extra copy of this Application and return it in the self-addressed, postage-paid envelope provided herein. Should you have any questions concerning this filing, please do not hesitate to contact us.

Respectfully submitted,

Grace R. Chiu Heather A. Thomas

Counsel for

McLeodUSA Telecommunications Services, Inc. and CapRock Telecommunications Corp.

### Enclosures

cc: David R. Conn (McLeod)

William A. Haas (McLeod)

Michael G. Donohoe (CapRock)

Andrew D. Lipman (wo/encl.)



# BEFORE THE TENNESSEE REGULATORY AUTHORITY OF THE STATE OF TENNESSEE

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Joint Application of	
McLEODUSA TELECOMMUNICATIONS, SERVICES, INC.	) ) )
and	Docket No. <u>00-08906</u>
CAPROCK TELECOMMUNICATIONS CORP.	) ) )
for Approval to Transfer Certificate of Public Convenience and Necessity	, ) ) )

### **JOINT APPLICATION**

McLeodUSA Telecommunications Services, Inc. ("MTS") and CapRock Telecommunications Corp. ("CapRock") (together, the "Parties"), by their undersigned counsel and pursuant to Tenn. Code Ann. § 65-4-113, hereby request TRA approval of the proposed transfer of CapRock's Certificate of Public Convenience Necessity ("Certificate") to MTS. CapRock is a nondominant carrier that holds a Certificate authorizing it to operate as a Competing Telecommunications Service Provider within the State of Tennessee, as set forth below. MTS is a nondominant carrier that holds a Certificate authorizing it to operate as reseller of telecommunications and operator services within the State of Tennessee.

Although CapRock and MTS currently are not affiliated with one another, at the time the Parties plan to transfer the Certificate, CapRock and MTS will be under common ownership and

control. Specifically, MTS's holding company parent, McLeodUSA Incorporated ("McLeod"), plans to merge with the holding company parent of CapRock. As a result of the merger, CapRock will be an indirect, wholly owned subsidiary of McLeod and an affiliate of MTS. The proposed transfer of CapRock's Certificate to MTS is part of McLeod's overall plan to consolidate the operations of its operating subsidiaries into a single subsidiary, MTS.

CapRock currently does not serve any local exchange customers in the State of Tennessee.

Accordingly, no Tennessee customers will be affected by the transfer of CapRock's Certificate to MTS. Following the transfer of CapRock's Certificate, MTS will market competitive local exchange services to Tennessee customers, in addition to the long distance services it currently provides in Tennessee pursuant to its own certification.

The Parties respectfully request expedited treatment of this Application in order to permit them to consummate the proposed transfer of Certificate as soon as possible but <u>no later than November 30, 2000</u>. In support of this Application, the Parties submit the following information.

### I. THE PARTIES

### A. McLeodUSA Telecommunications Services, Inc. ("MTS")

MTS is an Iowa corporation and a wholly owned subsidiary of McLeod, a Delaware holding company that is publicly traded on the NASDAQ stock exchange under the stock symbol "MCLD." MTS is a nondominant carrier that provides integrated telecommunications services to small- and medium-size business and residential customers and governmental entities. MTS offers integrated telecommunications including local services in its 21-state footprint, primarily in the Midwest, Rocky Mountain and Pacific Northwest states; long distance and advanced data services are available

McLeod is one of the leading telecommunications companies in the United States. Further information regarding McLeod is provided in Section III.B. of this Application.

in all states except Alaska and Hawaii. In Tennessee, MTS is authorized to operate as reseller of telecommunications and operator services within the State of Tennessee pursuant to the Certificate granted by the TRA, by Order issued in Case 96-01632, on March 25, 1997. MTS also provides interstate and international telecommunications services as a nondominant carrier pursuant to authority of the Federal Communications Commission ("FCC").

Further information regarding MTS's qualifications to provide telecommunications services in the State of Tennessee was filed with its application for certification, as referenced above, and is therefore already a matter of public record. The Parties respectfully request that the TRA take official notice of that information and incorporate it by reference herein.

### B. CapRock Telecommunications Corp. ("CapRock")

CapRock is a Texas corporation, whose principal offices are located at 15601 Dallas Parkway, Suite 700, Addison, Texas 75001. CapRock is a provider of facilities-based integrated communications services, including local and long distance services, to businesses and carriers in states in the Southwestern U.S. In Tennessee, CapRock is authorized to provide a fully array of telecommunications services, including local exchange services, on a facilities-based and resale basis, pursuant to a Certificate to operate as a Competing Telecommunications Service Provider granted by the TRA, by Order issued in Docket No. 99-00852, February 22, 2000. CapRock is also authorized to provide facilities-based and/or resold intrastate interexchange telecommunications services in over 40 other states.

CapRock is a wholly owned subsidiary of CapRock Communications Corp. ("CCC"), a Texas holding company that is publicly traded on the NASDAQ stock exchange under the stock symbol "CPRK." Through its operating subsidiaries, CCC offers local, long-distance, Internet, data

and private line services to business customers. CCC also provides switched and dedicated access, regional and international long distance, private lines, dark fiber and bandwidth to carrier customers. CCC's business plans include the construction of extensive fiber, voice and data networks throughout Texas, Louisiana, Arkansas, Oklahoma, New Mexico and Arizona.

Further information concerning CapRock's qualifications to provide telecommunications services in the State of Tennessee was filed with its application for certification, as referenced above, and is therefore already a matter of public record. The Parties respectfully request that the TRA take official notice of that information and incorporate it by reference herein.

### C. Designated Contacts

Questions or correspondence concerning this Application should be directed to:

Grace R. Chiu
Heather A. Thomas
Swidler Berlin Shereff Friedman, LLP
3000 K Street, N.W., Suite 300
Washington, D.C. 20007
(202) 424-7500 (Tel)
(202) 424-7645 (Fax)

### with a copy to:

David R. Conn Vice President and Deputy General Counsel McLeodUSA Incorporated P.O. Box 3177 Cedar Rapids, IA 52406-3177

### and:

Michael G. Donohoe Vice President, Legal Counsel CapRock Communications Corp. 15601 Dallas Parkway, Suite 700 Addison, Texas 75001

### II. REQUEST FOR APPROVAL OF TRANSFER OF CERTIFICATE

### A. Description of the Transaction

As stated above, CapRock and MTS currently are not affiliated with one another. However, at the time the Parties plan to transfer the Certificate, CapRock and MTS will be under common ownership and control. Specifically, MTS's parent, McLeod plans to merge with CapRock's holding company parent, CCC. As a result of the merger, CapRock will be an indirect, wholly owned subsidiary of McLeod and an affiliate of MTS. The proposed transfer of CapRock's Certificate to MTS is part of McLeod's overall plan to consolidate the operations of its operating subsidiaries into a single subsidiary, MTS. As soon as practicable following the merger with CCC, McLeod will consolidate the operations of CapRock with those of MTS by transferring CapRock's assets, including its Certificate, to MTS.

CapRock currently does not serve any local exchange customers in the State of Tennessee. Accordingly, no Tennessee customers will be affected by the transfer of CapRock's Certificate to MTS. Following the transfer of CapRock's Certificate, MTS will market competitive local exchange services to Tennessee customers, in addition to the long distance services it currently provides in Tennessee pursuant to its own certification.

The Parties intend that following the transfer of Certificate and consolidation of the Tennessee operations of CapRock with those of MTS, MTS will led by a McLeod regional team of well-qualified telecommunications managers comprised, in part, of existing CapRock personnel. The executive team directing sales and operational activities in Oklahoma will include Jere W. Thompson, Jr., Leo Cyr, T. George Hess and Steve Shirar, in addition to McLeodUSA's senior executives including Stephen C. Gray, Roy Wilkens and Lyle Patrick. The Parties expect that the

substantial managerial, technical and financial expertise of the combined management team will enable MTS to continue providing high quality, uninterrupted service to the existing customers of CapRock, as well as to expand MTS's service offerings and customer base.

### B. Qualifications of MTS to Provide Local Services

MTS is an experienced provider of local exchange services and is well qualified to provide such services in the State of Tennessee. As stated above, MTS currently offers integrated telecommunications including local exchange services in 21 states, primarily in the Midwest, Rocky Mountain and Pacific Northwest states. In granting MTS certification to operate as a reseller of telecommunications and an operator service provider in Tennessee, the Commission has already found MTS qualified to provide intrastate telecommunications services to Tennessee consumers. In addition to its own expertise and resources, MTS relies upon the substantial financial, managerial and technical resources of its parent, McLeod, one of the leading telecommunications companies in the U.S.

Since its inception in 1991, McLeod has aggressively pursued its goal to be the leading provider of integrated telecommunications services in the market areas it targets. McLeod has grown rapidly over the last several years, expanding its existing networks, developing new networks, and increasing its service offerings. A facilities-based telecommunications provider, McLeod has over 360 ATM switches, 37 voice switches, nearly 824,000 local lines, and over 10,000 route miles of fiber optic network, and employs over 9,100 employees. McLeod recently expanded its marketplace for advanced data and Internet services to all 50 states through the acquisition of Splitrock Services, Inc. ("Splitrock"). The Splitrock network, which is capable of transmitting

integrated next-generation data, video and voice services, reaches 800 cities and 90 percent of the U.S. population.

McLeod's annual revenues have grown from in excess of \$ 23 million for 1994 to more than \$908 million for 1999. For the quarter ended June 30, 2000, total revenues were a record \$331.8 million, compared to \$222.7 million for the same period one year ago, an increase of 49 percent. The growth of McLeod has been funded, in part, through net proceeds of approximately \$388 Million from McLeod's 1996 initial and secondary public offerings of common stock, and private sales of equity securities yielding proceeds of \$41 Million. In September 1999, McLeod welcomed Forstmann Little & Co., a New York-based investment firm, as a long-term strategic partner. Forstmann Little provided a \$1 billion infusion, purchasing a 12 percent stake in McLeod. In May of this year, McLeod secured a bank credit facility of \$1.3 billion, funding its business plan at favorable rates. Attached hereto as Exhibit A is a copy of McLeod's financial statements, as filed with the Securities and Exchange Commission, containing information regarding the financial condition of McLeod.

McLeod is led by its founder, Clark McLeod, one of the most respected and influential leaders in the telecommunications industry. Mr. McLeod's previous business venture, Teleconnect was founded in 1980. As chairman and chief executive officer of Teleconnect and President of Telecom\*USA, the successor of Teleconnect, Mr. McLeod was responsible for the transformation of this venture, by 1990, into the fourth largest U.S. long distance carrier. In August 1990, Telecom\*USA was purchased by MCI for \$1.25 billion.

Backed by McLeod's substantial financial resources, and supported by a management team with proven experience in the telecommunications industry, MTS is well qualified to provide

competitive local exchange services in the State of Tennessee pursuant to the Certificate granted to CapRock.

### III. PUBLIC INTEREST CONSIDERATIONS

Grant of this Application will serve the public interest, convenience, and necessity for several reasons. First, the consolidation of CTC's Tennessee operations with those of MTS will create a significantly larger entity committed to bringing competitive integrated telecommunications to consumers in small- and medium-size markets that are usually not targeted by other telecommunications providers. As a result, consumers in these markets will receive the many benefits of competition, including superior customer service and expanded service offerings.

Second, the combination of the existing management and work force of the two companies will strengthen their collective ability to bring competitive telecommunications services to consumers in the State of Tennessee. Each company's executive management team possesses extensive telecommunications experience, from which the combined company will benefit. The proposed transactions will also allow the Parties to manage their telecommunications operations more efficiently, thereby permitting greater investment in facilities, customer services, and technological innovation. As such, the Parties anticipate that the contemplated business combination will result in a company better equipped to accelerate its growth as a competitive telecommunications service provider.

In addition, the combined resources of the new business structure will give these companies greater access to capital markets, ultimately enabling MTS to continue to improve and expand its competitive service offerings to the Tennessee public. The proposed transfer of CapRock's Certificate and related transactions will therefore benefit the public interest by ensuring the continued

provision of high quality and innovative telecommunications services to Tennessee customers and should promote competition in the Tennessee telecommunications service market.

### IV. <u>CONCLUSION</u>

Wherefore, for the reasons stated herein, the Parties respectfully request that the TRA approve this Application to permit the proposed transfer of CapRock's Certificate as soon as possible but no later than November 30, 2000, and grant all other relief as necessary and appropriate to effectuate the transactions described herein.

Respectfully submitted,

Mc LEODUSA TELECOMMUNICATIONS SERVICES, INC.
CAPROCK TELECOMMUNICATIONS CORP.

David R. Conn Vice President and Deputy General Counsel McLeodUSA Incorporated P.O. Box 3177 Cedar Rapids, IA 52406-3177

Michael G. Donohoe Vice President, Legal Counsel CapRock Communications Corp. 15601 Dallas Parkway, Suite 700 Addison, Texas 75428

Dated: October 10, 2000

Andrew D. Lipman

Grace R. Chiu

SWIDLER BERLIN SHEREFF FRIEDMAN,

LLP

3000 K Street, N.W., Suite 300

Washington, D.C. 20007

(202) 424-7500 (Tel)

(202) 424-7645 (Fax)

THEIR COUNSEL

### LIST OF EXHIBITS

Financial Statements of McLeodUSA Incorporated	 	A
Verifications		

### EXHIBIT A

## FINANCIAL STATEMENTS OF McLEODUSA INCORPORATED

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders of McLeodUSA Incorporated:

We have audited the accompanying consolidated balance sheets of McLeodUSA Incorporated (a Delaware corporation) and subsidiaries as of December 31, 1999 and 1998, and the related consolidated statements of operations and comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 1999. These financial statements are the responsibility of McLeodUSA Incorporated's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of McLeodUSA Incorporated and subsidiaries as of December 31, 1999 and 1998, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1999 in conformity with accounting principles generally accepted in the United States.

ARTHUR ANDERSEN LLP

Chicago, Illinois
January 26, 2000
(except with respect to the matters discussed in
Note 16, as to which the date is February 29, 2000)

### McLEODUSA INCORPORATED AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

(In Millions, Except Shares)

•	Decem	ber 31.
ACCETO	1999	1998
ASSETS		
Current Assets Cash and cash equivalents		
Investment in available-for-sale securities	\$ 326.9	\$ 455.1
Trade receivables, net	934.1	136.6
Inventory	183.8	116.4
Deferred expenses	27.5	12.8
Prepaid expenses and other	39.2	26.7
	58.0	45.6
Total current assets	1.569.5	793.2
Property and Equipment		
Land and building Telecommunications networks	85.1	60.3
Furniture, fixtures and equipment	635.9	307.3
Networks in progress	267.2	138.3
Building in progress	453.2	185.5
Delicing in progress	1.2	12. 6
	. 1,442.6	704.0
Less accumulated depreciation	172.6	74.3
	1 370 0	430.7
Investments, Intangibles and Other Assets	1.270.0	629.7
Other investments	25.0	35.9
Goodwill. net	35.9 957.1	289.6
Other intangibles, net	290.2	:-
Other	80.4	112.4 64.4
	1.363.6	502.3
	\$4,203.1	\$1,925.2
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Current maturities of long-term debt	\$ 14.4	\$ 8.2
Contracts and notes payable	.1	4.5
Accounts payable	109 .6	62.0
Accrued payroll and payroll related expenses	26.2	13.6
Other accrued liabilities	92.2	63.8
Deferred revenue, current portion	24.1	11.0
Customer deposits	30.1	16.8
Total current liabilities	296.7	179.9
Long-Term Debt, less current maturities	1.763.8	1,245.2
Deferred Revenue, less current portion	15.8	16.8
Other Long-term liabilities	18.3	20.5
-		
Padagmobile convertible professed stock	2.094.6	1.462.4
Redeemable convertible preferred stock Preferred, Series B, redeemable, convertible, \$.01 par value, authorized, issued and		
Outstanding 1999 275,000: 1998 none	687.5	
Preferred, Series C, redeemable, convertible, \$.01 par value, authorized, issued and	087.3	-
Outstanding 1999 125,000: 1998 none	312.5	_
	1,000.0	
Suitheld of Early	1.500.0	
Stockholders' Equity		
Capital stock:		
Preferred, Series A, \$.01 par value: authorized, issued and outstanding 1999 1.150,000 shares: 1998 none	_	_
shares and 1998 127,358,350 shares	1.6	1.3
outstanding 1999 none: 1998 none		_
Additional paid-in capital	1.523.5	716.5
Accumulated deficit	(491.3)	(253.3)
Accumulated other comprehensive income (loss)	74.7	(1.7)
	1.108.5	462.8
	\$4,203.1	\$1.925.2

The accompanying notes are an integral part of these consolidated financial statements.

### McLEODUSA INCORPORATED AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (In Millions, Except Per Share Data)

	Year Ended December 31,		er 31,
	1999	1998	1997
Revenue:			
Telecommunications:			
Local and long distance	<b>\$</b> 456.0	\$ 271.2	\$110.0
Local exchange services  Private line and data	78.4	67.8	16.1
Network maintenance and equipment	80.1	40.1	17.2
Other telecommunications	36.3	32.9	21.0
TOTAL TELECOMMUNICATIONS REVENUE	30.1	<u>27.8</u>	9.9
Directory	680.9	439.8	174.2
Telemarketing	209.2	144.9	81.1
	18.7	19.4	12.6
TOTAL REVENUE	908.8	604.1	267.9
Cost of service	457.1	323.2	151.2
Selling, general and administrative	392.7	260.9	148.2
Depreciation and amortization	190.7	89.1	33.3
Other		5.6	4.6
TOTAL OPERATING EXPENSES	1,040.5	678.8	337.3
OPERATING LOSS	(131.7)	(74.7)	(69.4)
Nonoperating income (expense):			
Interest income	42.6	26.0	22.7
Interest (expense)	(136.8)	(78.2)	(34.6)
Other income	5.6	2.0	1.4
TOTAL NONOPERATING INCOME (EXPENSE)	(88.6)	(50.2)	(10.5)
LOSS BEFORE INCOME TAXES	(220.3)	(124.9)	(79.9)
Income taxes			
NET LOSS	(220.3)	(124.9)	(79.9)
Preferred stock dividend	(17.7)		_
NET LOSS APPLICABLE TO COMMON SHARES	\$ (238.0)	\$(124.9)	\$ (79.9)
Basic and diluted loss per common share	\$ (1.61)	\$ (.99)	<b>\$</b> (.73)
Weighted average common shares outstanding	147.7	125.6	109.9
Other comprehensive income (loss): Unrealized gains on securities:			
Unrealized holding gains (losses) arising during the Period	83.4	3.0	(2.5)
Less: Reclassification adjustment for gains included in Net income	(7.0)	(2.2)	
TOTAL OTHER COMPREHENSIVE INCOME (LOSS)	76.4	.8	(2.5)
COMPREHENSIVE LOSS	\$ (161.6)	\$(124.1)	\$ (82.4)

The accompanying notes are an integral part of these consolidated financial statements.

# McLeodusa incorporated and subsidiaries

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997 (In Millions, Except Shares)

	Common Stock	< €		Accumulated Other	
	Class A Class B	Capital	Accumulated Deficit	Comprehensive Income	Total
Balance, December 31, 1996	\$0.4 \$0.2	\$ 450.7	\$ (47.8)	-\$	\$ 403.5
Net loss		1	(79.9)	ł	(6.6)
Structor of 1131,865 States A Common stock		2	ļ	1	<u> </u>
Release of 20,177 shares of Class A common stock from escrow	 	2	1	ł	2
of lowar inc	t	2.3	ļ	į	2.3
Issuance of 8,488,596 shares of Class A Common stock in connection with the Acquisition of CCI	1	223.6	1	ļ	223.6
Issuance of 55,500 shares of Class A common stock in connection with the acquisition of certain assets of OneTEL		,			
Corp	1	2.0	1	i	2.0
Issuance of 140, UM shares of Class A common stock in connection with the acquisition of ownership interests of		,			•
Colorado Directory Company LLL	 	4.5	I	ł	4 :
ISSUARCE OF SOLOG SHARED A CHRIST A COMMON SIGKE TO DAILCHDAIN IN THE CHIPUNGE OF SUKE FULLIASE FIRM THAT CHARGE THE CHARGE FIRM SIGKE A COMMON SIGKE BY THE STANDARD OF STANDARD SHARES OF CHARGE STANDARD SIGKE STANDARD	02 (02)	<b>3</b>			S
Amunization of commenciation expense related to stock and tank		30	1	1	30
Other comprehensive income	1		ļ	(2.5)	(2.5)
Balance December 31, 1997	90	689.0	(127.7)	(2.5)	559.4
Z C C C C C C C C C C C C C C C C C C C		I	(124.9)	ļ	(124.9)
Issuance of 1,353,785 shares of Class A common stock	1	3.7		1	3.7
Issuance of 70,508 shares of Class A common stock in connection with the acquisition of NewCom Technologies,					
	1	3.2		1	3.2
Issuance of 151.019 shares of Class A Common stock in connection with the acquisition of certain assets of		;			;
Communications Cable-Laying Company, Inc	1	99	1	i	9
Issuance of 70,672 shares of Class A common stock in connection with the acquisition of Inlet, Inc.	1	2.4	†	1	2.4
Issuance of 82,602 shares of Class A common stock to participants in the 401(k) profit-sharing plans	1	2.6	1	ı	2.6
Issuance of 132,893 shares of Class A common stock to participants in the Employee Stock Purchase Plan	1	3.7	1	1	3.7
Amortization of compensation expense related to stock options	1	9.0	1 1	j	e e
Other comprehensive income		}	·	6.9	
Balance, December 31, 1998	0.6	716.5	(252.6)	(7.7)	162 8
Two-for-one stock split (Note 8)	0.7	i	(0.00 (0.00)	1 :	10 M C/
INCLUMS		7.00	10.01.71		70.07
INVARING OIL 41/4.14 MAILES OF CLASS A COMMON STOCK IN CONDUCTION WITH the accusistions (Note 8).  INVARING OIL 57 397 456 stares of Class A common stock in connection with the accusistions (Note 8).	0.3	1877	1	1	488 D
Issuance of 222,762 shares of Class A common stock to participants in the 401(k) profit-sharing plans	1	4.9	1	į	<del>•</del>
Issuance of 313,909 shares of Class A common stock to participants in the Employee Stock Purchase Plan	1	7	!	!	¶ 1
Issuance of 1,150,000 shares of Series A preferred stock	1	2773		ļ	1116
Amortization of compensation expense related to stock options.  Issuance of 120,261 shares of Class A common stock to Series A preferred stock shareholders.	1 1	6 S	1 ;	j :	, .
	1	.	!	76.4	J.b. 4
Bulance, December 31, 1999	\$1.6 S1.6	\$1.523.5	\$(491.3)	\$74.7	\$1,10X S
				***************************************	

The accompanying notes are an integral part of these consolidated financial statements.

# McLEODUSA INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In Millions)

	Year end	ed Decemi	ber 31.
	1999	1998	1997
Cash Flows from Operating Activities			
Net loss	\$ (220.3)	\$(124.9)	\$(79.9)
Adjustments to reconcile net loss to net cash (used in) operating activities:			
Depreciation	105.6	53.3	17.6
Amortization	85.1	34.7	15.7
Accretion of interest on senior discount notes	38.9	35.1	26.7
Changes in assets and liabilities, net of effects of acquisitions:			
(Increase) in trade receivables	(20.7)	(6.4)	(15. 9)
(Increase) in inventory	(12.7)	(8, 2)	(0.8)
(Increase) decrease in deferred expenses	(4.0)	0.9	1.2
(Increase) decrease in prepaid expenses and other	10.2	(34.3)	(1.0)
(Increase) in deferred line installation costs	(27.2)	(13.6)	(9.7)
Increase (decrease) in accounts payable and accrued expenses	(16.9)	32.2	27.1
Increase in deferred revenue	10.5	4.6	7.2
Increase in customer deposits	9.3	4.1	3.0
NET CASH (USED IN) OPERATING ACTIVITIES	(42.2)	(22.5)	(8.8)
Cash Flows from Investing Activities			
Purchase of property and equipment	(599.7)	(280.0)	(151.3)
Available-for-sale securities:	(377.1)	(=07.7)	(131.3)
Purchases	(1,247.3)	(607.4)	(116.0)
Sales	144.3	264.4	102.4
Maturities	391.5	242.0	133.8
Business acquisitions	(230.8)		(181.9)
Deposits on PCS licenses	(250.0)	. (27.07	(28.0)
Other	(8.9)	(5.2)	(1.8)
NET CASH (USED IN) INVESTING ACTIVITIES	(1.550.9)	(423.9)	(242.8)
	(1.550.5)	(423.7)	
Cash Flows from Financing Activities			
Payments on contracts and notes payable	(26.2)	(11.1)	(19.0)
Proceeds from long-term debt \	485.8	583.9	506.6
Payments on long-term debt	(279.2)	(10.9)	(2.2)
Net proceeds from issuance of common stock	18.0	7.7	1.6
Net proceeds from preferred stock—Series A	278.1	_	_
Net proceeds from preferred stock—Series B and C	998.7	_	_
Payments of preferred stock dividends	(10.3)		
NET CASH PROVIDED BY FINANCING ACTIVITIES	1,464.9	569.6	487.0
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(128.2)	123.2	235.4
Beginning	455.1	331.9	96.5
Ending	\$ 326.9	\$ 455.1	\$331.9
	====		
Supplemental Disclosure of Cash Flow Information  Cash payment for interest, net of interest capitalized 1999 \$23.0; 1998 \$10.7; 1997 \$4.4	\$ 85.8	\$ 27.0	\$ 1.8
Supplemental Schedule of Noncash Investing and Financing Activities		· · · · · · · · · · · · · · · · · · ·	
Release of 112,354 shares of Class A common stock from escrow	<u>s — </u>	<u>s – </u>	\$ 1.3
Capital leases incurred for the acquisition of property and equipment	\$ 10.3	\$ 5.9	\$ 3.4

The accompanying notes are an integral part of these consolidated financial statements.

		•

### VERIFICATION

STATE OF IOWA

:

**COUNTY OF LINN** 

knowledge, information, and belief.

SS.

I, William A. Haas, being first duly sworn, state that I am Vice President and Deputy General Counsel of McLeodUSA Incorporated, the Applicant in the foregoing Application; that I am authorized to make this Verification on behalf of Applicant; that I have read the foregoing Application and know the contents thereof; and that the same are true and correct to the best of my

- Willias Dear

Sworn and subscribed before me this 5th day of October, 2000.

ROBIN R. McVEIGH MY COMMISSION EXPIRES April 2, 2001

Kobin R. Moleigh Notary Public

My commission expires

### **VERIFICATION**

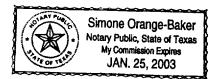
STATE OF TEXAS

SS.

**COUNTY OF DALLAS** 

I, Michael G. Donohoe, being first duly sworn, state that I am Assistant Secretary of CapRock Telecommunications Corp., the Applicant in the foregoing Application; that I am authorized to make this Verification on behalf of Applicant; that I have read the foregoing Application and know the contents thereof; and that the same are true and correct to the best of my knowledge, information, and belief.

Sworn and subscribed before me this 29th day of September, 2000.



Notary Public

My commission expires January 25, 2003.